

EMERGYS/4 Wholesale Distribution



EMERGYS/4 Wholesale Distribution delivers the power of SAP S/4HANA with pre-configured functionality, tailored to Wholesale Distribution.

With SAP best practices as a base, and Emergys Industry Accelerators evolved over 15 years of industry experience EMERGYS/4 delivers the ultimate business tool for Mid-Market in the Wholesale Distribution industry: **Comprehensive Enterprise Experience, Analytics, Full Integration and Cloud Enablement.**

EMERGYS/4 | SAP® Qualified
WHOLESALE & DISTRIBUTION Partner-Packaged Solution

Emergys proven and predictable delivery methodology will ensure rapid ROI, taking our customers to a Digital Footprint at the pace of your transformation objectives – **from as little as 12 weeks for a small project to 40 weeks for a very large scope.**



SIMPLER

EMERGYS/4 means simpler business process, simpler IT landscape and smaller data footprint.



INDUSTRY KNOWLEDGE

Best practices for:

- Manufacturing
- Food Manufacturing
- Wholesale & Distribution
- High-Tech
- Medical Devices
- Aerospace & Defense
- Automotive
- Professional Services
- Travel & Transportation



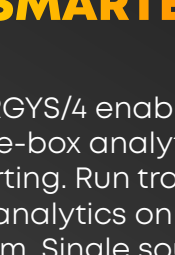
FASTER

In-Memory HANA platform allows 100x to 1,000x faster response times. Better overall performance.



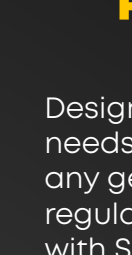
INTEGRATED

EMERGYS/4 Seamlessly ties together business processes. Sales, Purchasing, Manufacturing, Warehouse Management, Finance, etc. all operate as one from day one.



SMARTER

EMERGYS/4 enables out-of-the-box analytics and reporting. Run transactions and analytics on the same system. Single source of truth serves up-to-date consistent data in real-time.



Driving Business Innovation Together

CLOUD POWERED

Designed to support the needs in your industry, in any geography, for any regulatory requirement, with SAP responsible for the holistic service level agreement (SLA), cloud operations, and technical support.

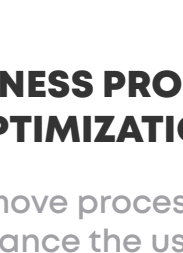
TODAY'S WHOLESALE DISTRIBUTION TRENDS

- Accelerate new business models and deliver the best customer experience by connecting the front end to back end.
- Realize a significant reduction in cycle times and build a more adaptable supply chain, unleashing significant savings and responsiveness.
- Engage the workforce with better user experience and by automating high-volume repetitive tasks



BUSINESS MODEL INNOVATION

- Respond to disruption
- Create new customer experiences
- Connect ecosystems



BUSINESS PROCESS OPTIMIZATION

- Remove process issues
- Enhance the user experience
- Enable autonomous, no-touch ERP



SYSTEM LANDSCAPE SIMPLIFICATION

- Reduce IT costs
- Increase agility
- Reduce IT risk



CHALLENGES FACING WHOLESALE DISTRIBUTION

Typical wholesale & distribution companies face an inability to include real-time changing demands in planning, having Inefficient strategies and manual processes to manage orders and allocations, which lead to revenue loss and fulfillment issues.

The lack of an efficient system and methodology causes an Inability to promise accurate and reliable order dates, leading to customer dissatisfaction and revenue loss, as well as limited inventory visibility, increasing error rate and supply shortages.



Achieving Customer Centricity

Streamline the order-to-after-sales cycle, including after-sales service, with real-time data

- Acquire a 360-degree view of past and current customer activities, leading to better decisions



Offering Small Lot Sizes and Individualization

- Execute the wish of a customer from order through manufacturing, offering multiple delivery options
- Offer products and services tailored to individual customer segments



Operating for Purpose

- Address growing expectations from customers, investors, employees, and society
- Ensure the health and well-being of employees and suppliers through safe working conditions



Supporting Value-Added Services and New Business Models

- Offer outcome-based services to increase customer satisfaction and revenue potential
- Become the go-to partner when it comes to home projects such as construction or remodeling



Running Smart Factories and Digital Distribution Networks

- Transform the linear supply chain into a responsive digital network with real-time analysis
- Enable better collaboration across departments and trading partners

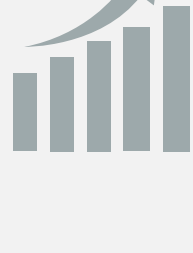
Business Benefits

DRIVE CUSTOMER EXPERIENCE



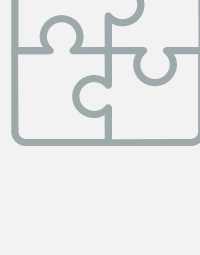
- Accelerate creation of new business models
- Enter new markets and industries
- Accelerate synergy for mergers and acquisitions
- Run live
- Reorganize on the fly
- Achieve greater speed and agility
- Manage risk and ensure compliance

DELIVER STEP CHANGE IN PRODUCTIVITY

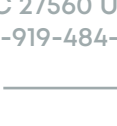


- 10%–30% increase in on-time delivery
- 25%–30% reduction in inventory levels
- 10%–20% increase in customer satisfaction
- 10%–12% reduction in days of inventory
- 10%–15% reduction in revenue lost due to stock-outs
- 10%–12% reduction in total logistics cost
- 3%–5% reduction in supply chain planning cost
- Reduction in order fulfillment lead time

ENGAGE THE WORKFORCE



- Increase productivity with a new, role-based way of working with the responsive, intuitive SAP Fiori® user experience on all devices
- Empower users with role-driven, user-centric processes and self-service business intelligence
- Foster collaboration between internal and external resources for knowledge sharing
- Make faster and smarter decisions supported by real-time analytics
- Automate repetitive tasks, leaving more time to focus on strategic topics



Say Hello

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